| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--|---------------------|-------------------|--------|--------|--------|--------|--------|--------|--------|---------|
| | | | | | | | | | | |
| Total Revenue | - | - | - | - | - | - | - | - | - | - |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| Total Revenue Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| Revenue #1 of 2 | • | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Revenue #1 of 2 Seasonality Sparkline (click + to see it) | | | | | | | 1 | | | |
| Number of Units Sold for a Product or Number of Hours Billed for a Service | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| Number of Units Sold for a Product or Number of Hours Billed for a Service Seasonality | Sparkline (click | + to see it) | | | | | 1 | | | |
| Average Selling Price Per Unit for a Product or Hourly Rate Charged for a Service | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| Average Selling Price Per Unit for a Product or Hourly Rate Charged for a Service Season | onality Sparkline | (click + to see i | t) | | | | 1 | | | |
| # of Units (Products) Returned or # of Billable Hours Refunded (Service) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| # of Units (Products) Returned or # of Billable Hours Refunded (Service) Seasonality Sp | arkline (click + to | o see it) | | | | | 1 | | | |
| Revenue #2 of 2 (Optional) | - | - | - | • | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Revenue #2 of 2 (Optional) Seasonality Sparkline (click + to see it) | | | | | | | | | | |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|---|---------------|-----------------|--------------------|----------------|--------|--------|--------|--------|--------|---------|
| | | | | | | | | | | |
| EXPENSES: COST OF GOODS SOLD (COGS) BREAKDOWN (Feeds into Step | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| 12 Outputs tabs on the tabs after this one.) | | | | | | | | | | |
| | | | | | | | | | | |
| Total COGS | - | - | - | - | - | - | - | - | - | - |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| Total Gross Margin % = (Total Revenue-Total COGS)/Total Revenue | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Total COGS Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| COGS for Revenue #1 of 2 | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| | | | | | | | | | | |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total COGS | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Revenue #1 of 2 Gross Margin % = (Revenue #1 of 2 Revenue-Revenue #1 of 2 COGS)/Revenue | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| COGS for Revenue #1 of 2 Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| Cost to Manufacture 1 Item (Product) or the Cost to Bill 1 Hour of Employees' Time to | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| a Customer (Service) Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | ., | | | | | , | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| Cost to Manufacture 1 Item (Product) or the Cost to Bill 1 Hour of Employees' Time to | Customer (Ser | vice) Seasonali | ty Sparkline (clic | k + to see it) | | | | | | |
| COGS for Revenue #2 of 2 (Optional) | - | _ | - | _ | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| (| | | | | | | | | | |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total COGS | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Revenue #2 of 2 (Optional) Gross Margin % = (Revenue #2 of 2 (Optional) Revenue-Revenue | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| COGS for Revenue #2 of 2 (Optional) Seasonality Sparkline (click + to see it) | | | | | | | | | | |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| EXPENSES: SALES, GENERAL & ADMINISTRATIVE BREAKDOWN (S, | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| G&A)(Feeds into Step 12 Outputs tabs on the tabs after this one.) | | | | | | | | | | |
| Total S, G & A Expenses | _ | _ | _ | _ | _ | _ | _ | _ | | _ |
| Year over Year (YOY) % change | N/A |
| | NA | IV/A | NyA | IVA | NA | NA | IV/A | NyA | NA | NA |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| Total S, G & A Expenses Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| Salaries for Employees | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Salaries for Employees Seasonality Sparkline (click + to see it) | | | | | | | 1 | | | |
| Salaries for Contractors or Consultants | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Salaries for Contractors or Consultants Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| Benefits for Employees | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Benefits for Employees Seasonality Sparkline (click + to see it) | | | | | | | | | | |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Payroll Taxes | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | , | , | , | , | , | , | ĺ | , | , | , |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Payroll Taxes Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| Office Equipment and Supplies | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Office Equipment and Supplies Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| Telecommunication Expenses | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Telecommunication Expenses Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| Travel and Entertainment | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Travel and Entertainment Seasonality Sparkline (click + to see it) | | | | | | | | | | |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Utilities (Electricity, Heating, Water, Etc.) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Utilities (Electricity, Heating, Water, Etc.) Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| Advertising and Marketing | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Advertising and Marketing Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| Insurance | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Insurance Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| Legal Fees | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Legal Fees Seasonality Sparkline (click + to see it) | | | | | | | | | | |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Furniture | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Furniture Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| Automobile Expenses (Gas, parking, etc.) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Automobile Expenses (Gas, parking, etc.) Seasonality Sparkline (click + to see it) | | | | | | | 1 | | | |
| License Fees | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| License Fees Seasonality Sparkline (click + to see it) | | | | | | | 1 | | | |
| Postage Fees | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| % of total S, G & A Expenses | N/A |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--|---------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Employee Education | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | NA | IVA | IVA | IVA | IVA | NA | NA | NA | IVA | IVA |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| % of total S, G & A Expenses | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Employee Education Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| Other Category (type over me if you have other expenses) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| % of total S, G & A Expenses | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | see it) | | | | | | | | | |
| Other Category (type over me if you have other expenses) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| % of total S, G & A Expenses | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | see it) | | | | | | | | | |
| Other Category (type over me if you have other expenses) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| % of total S, G & A Expenses | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | see it) | | | | | | | | | |
| Other Category (type over me if you have other expenses) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| % of total S, G & A Expenses | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | ee it) | | | | | | | | | |
| Other Category (type over me if you have other expenses) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | ee it) | | | | | | | | | |
| Other Category (type over me if you have other expenses) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | ee it) | | | | | | | | | |
| Other Category (type over me if you have other expenses) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | ee it) | | | | | | | | | |
| Other Category (type over me if you have other expenses) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | ee it) | | | | | | | | | |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Other Category (type over me if you have other expenses) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | ee it) | | | | | | | | | |
| Other Category (type over me if you have other expenses) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | ee it) | | | | | | | | | |
| Other Category (type over me if you have other expenses) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | ee it) | | | | | | | | | |
| Other Category (type over me if you have other expenses) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| % of total S, G & A Expenses | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | ee it) | | | | | | | | | |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--|---------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Other Category (type over me if you have other expenses) | - | - | - | - | • | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| % of total S, G & A Expenses | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | see it) | | | | | | | | | |
| Other Category (type over me if you have other expenses) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| % of total S, G & A Expenses | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | see it) | | | | | | | | | |
| Other Category (type over me if you have other expenses) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| % of total S, G & A Expenses | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Other Category (type over me if you have other expenses) Seasonality Sparkline (click + to s | see it) | | | | | | | | | |

| EXPENSES: RESEARCH AND DEVELOPMENT (R&D) (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| | | | | | | | | | | |
| Total R & D Expenses | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| Total R & D Expenses Seasonality Sparkline (click + to see it) | | | | | | | | | | |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|---|--|----------|--------|--------|--------|--------|--------|--------|--------|---------|
| | | | | | | | | | | |
| EXPENSES:DEPRECIATION (Feeds into Step 12 Outputs tabs on the tabs | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| after this one.) | | | | | | | | | | |
| | | | | | | | | | | |
| Total Depreciation Expenses | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| · · · · · · | N/A | IV/A | NA | NA | NA | NA | NYA | NA | NYA | NA |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | 01/0 | N/A | N/A | N/A | N//A | N/A | N/A | N/A | N//A | N/A |
| % of total revenue | N/A | N/A | N/A | NyA | N/A | N/A | NYA | N/A | N/A | N/A |
| Total Depreciation Expenses Seasonality Sparkline (click + to see it) | <u>. </u> | <u> </u> | | | | | | | | |
| | | | | | | | | | | |
| INCOME OR LOSSES FROM OPERATIONS | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| Total Income (Losses) from Operations | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Income (Losses) from Operations Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| EBITDA (EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| EBITDA (EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| <u> </u> | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| <u> </u> | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| AMORTIZATION) Total EBITDA | | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| AMORTIZATION) Total EBITDA Year over Year (YOY) % change | | | | | | | | | | |
| AMORTIZATION) Total EBITDA Year over Year (YOY) % change Quarter over Quarter (QOQ) % change | | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| AMORTIZATION) Total EBITDA Year over Year (YOY) % change | | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| <u>OTHER INCOME OR EXPENSE</u> (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| | | | | | | | | | | |
| Total Other Income (Expenses) | • | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| Total Other Income (Expenses) Seasonality Sparkline (click + to see it) | | | | | | | | | | |

| INCOME OR LOSSES BEFORE INCOME TAXES (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| | | | | | | | | | | |
| Total Income (Losses) Before Income Taxes | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| Total Income (Losses) Before Income Taxes Seasonality Sparkline (click + to see it) | | | | | | | | | | |

| PROVISION (BENEFIT) FOR INCOME TAXES (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| | | | | | | | | | | |
| Total Tax Expense (Benefit) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| Total Tax Expense (Benefit) Seasonality Sparkline (click + to see it) | | | | | | | | | | |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| NET INCOME | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| | | | | | | | | | | |
| Total Net Income (Loss) | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| Total Net Income (Loss) Seasonality Sparkline (click + to see it) | | | | | | | | | | |

| <u>SHORT-TERM INVESTMENTS</u> (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| | | | | | | | | | | |
| Short-Term Investments | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | İ |
| % of total revenue | N/A |
| Short-Term Investments Seasonality Sparkline (click + to see it) | | | | | | | | | | |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| | | | | | | | | | | |
| ACCOUNTS RECEIVABLE (Feeds into Step 12 Outputs tabs on the tabs after | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| this one.) | | | | | | | | | | |
| | | | | | | | | | | |
| Accounts Receivable | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | · | | · | · | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| Accounts Receivable Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| , , , , , | | | | | | | | | | |
| | | | | | | | | | | |
| INVENTORY (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| | | | | | | | | | | |
| Inventory | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| | | | | | | | | | | |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| Inventory Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| | | | | | | | | | | |
| CAPEX (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| | | | | | | | | | | |
| Сарех | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | , | , | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| | | | | | | | | | | |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| this one.) | icui 1 | Teur 2 | icu. s | icui 4 | icu. 3 | icui o | reui 7 | rear o | icui s | icai 10 |
| | | | | | | | | | | |
| ACCOUNTS PAYABLE (Feeds into Step 12 Outputs tabs on the tabs after | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| this one.) | | | | | | | 100.7 | 100.0 | 100.5 | |
| | | | | | | | | | | |
| Accounts Payable | - | _ | - | _ | _ | - | 0.0 | 0.0 | 0.0 | 0.0 |
| | | | | | | | | | | |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| Accounts Payable Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| SHORT-TERM DEBT (Feeds into Step 12 Outputs tabs on the tabs after this | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| one.) | | | | | | | | | | |
| | | | | | | | | | | |
| Short-Term Debt | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| | | | | | | | | | | |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| Short-Term Debt Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| | | | | | | | | | | |
| | • | | • | | • | _ | _ | _ | _ | |
| LONG-TERM DEBT (Feeds into Step 12 Outputs tabs on the tabs after this | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| one.) | | | | | | | | | | |
| | | | | | | | | | | |
| Long-Term Debt | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| | | | | | | | | | | |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| Of a Chatalan and a | N/A |
| % of total revenue | N/A | IVA | IVA | NA | 14/7 | 14/7 | 7.77. | 7,77. | | , |

| REVENUE BREAKDOWN (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|
| nis one.) | | | | | | | | | | <u> </u> |
| COMMON SHARES (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 1 |
| | | | | | | | | | | |
| Common Shares | - | - | - | - | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| Common Shares Seasonality Sparkline (click + to see it) | | | | | | | | | | |
| ADDITIONAL PAID-IN-CAPITAL* (Feeds into Step 12 Outputs tabs on the tabs after this one.) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 1 |
| *This can refer to cash that you put in your company. If this is the case, then you would increase your company's cash balance and also increase your company's shareholder equity line item called additional paid-in-capital. If you got a loan to get enough cash to start the company, then the cash balance would still increase, but instead of increasing the equity portion of your balance sheet, you would increase the debt on your balance sheet (short-term if it is due to be paid back in less than a year and long-term debt if it is to be paid back over a longer period of time.) If you pay in the cash yourself, then please add the cash amount to line 10 of this tab here (the cash line item on the balance sheet) Step 12 Outputs for Balance Sht | | | | | | | | | | |
| Additional Paid-In-Capital | | | | | | | 0.0 | 0.0 | 0.0 | 0.0 |
| Additional Falu-III-capital | | | _ | | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| Year over Year (YOY) % change | N/A |
| Quarter over Quarter (QOQ) % change | | | | | | | | | | |
| Month over Month (MOM) % change | | | | | | | | | | |
| % of total revenue | N/A |
| Additional Paid-In-Capital Seasonality Sparkline (click + to see it) | | | | | | | | | | |